

# Hitachi Federal FAQ: What This Means for Customers & Partners

## **What is Hitachi Federal?**

Hitachi Federal is the evolution of Hitachi Vantara Federal, expanding our role to represent the broader Hitachi portfolio for U.S. Federal agencies. This evolution reflects Hitachi's continued commitment to meeting the growing demands of government organizations with more integrated, mission-focused solutions.

Building on our strong foundation in data infrastructure, Hitachi Federal brings together advanced digital capabilities, including data management, AI, hybrid cloud, and cyber resiliency, to help agencies modernize operations, strengthen resilience, and accelerate mission outcomes.

Hitachi Federal is a U.S.-based, cleared federal contractor operating under an active Facility Clearance (FCL) and structured as a FOCI-mitigated organization. This ensures we meet stringent U.S. security, compliance, and governance requirements while providing federal agencies with trusted access to the full breadth of Hitachi's capabilities.

## **Is this just a name change or a rebrand?**

It's more than a rebrand. This reflects an expanded mission, bringing the full strength of Hitachi's capabilities beyond infrastructure to help federal agencies accelerate AI adoption, modernize applications, strengthen cyber resiliency, enable hybrid cloud, and integrate systems across complex environments.

## **Why did we make this change?**

Federal agencies are being asked to do more with their data, accelerate AI adoption, modernize applications, strengthen cybersecurity, and operate across increasingly complex environments.

To support that, we expanded our capabilities to help solve more of those challenges end-to-end not just the infrastructure behind them.

## **Are you still focused on data infrastructure and storage?**

Yes, data infrastructure remains our foundation. That expertise continues to be core to everything we do. We are expanding beyond it, not replacing it.

## **Will my current solutions or support change?**

No. Your existing solutions, contracts, and support remain the same. You'll continue working with the same trusted team.

## **Are your contracts and procurement vehicles still valid?**

Yes. Our existing federal contracts and procurement vehicles remain in place and continue to simplify how agencies acquire solutions.

## **What new capabilities does Hitachi Federal bring?**

Hitachi Federal expands its capabilities beyond data infrastructure to deliver a broader set of integrated solutions across AI and advanced analytics, digital engineering and application modernization, cybersecurity and resiliency, energy and infrastructure, and operational technology (OT) and edge environments. These expanded capabilities are designed to work together seamlessly, enabling more unified, efficient, and mission-aligned solutions that help federal agencies accelerate outcomes, reduce complexity, and better leverage technology across their environments.

## **How do I engage with these expanded capabilities?**

You continue to work through your existing Hitachi Federal contacts. We coordinate the right expertise and solutions from across the Hitachi portfolio to support your needs.

## **Are the new offerings compliant with federal requirements?**

Yes. Hitachi Federal ensures all solutions align with federal compliance standards, including security, sourcing, and operational requirements.

## **How can I learn more about new capabilities?**

To learn more about Hitachi Federal's expanded capabilities, please visit [www.hitachifederal.com](http://www.hitachifederal.com), where you can explore our full portfolio of solutions and offerings, along with additional resources and insights tailored to federal mission needs.

## **What should customers expect next from Hitachi Federal?**

Customers can expect continued expansion of solution offerings, with a greater emphasis on integrated use cases that bring together a broader set of Hitachi capabilities. This evolution will be supported by increased collaboration across the portfolio and a continued focus on simplifying the overall experience, making it easier to engage, adopt, and realize value from Hitachi Federal solutions.